

### **April 17, 2020**

#### Dear Members,

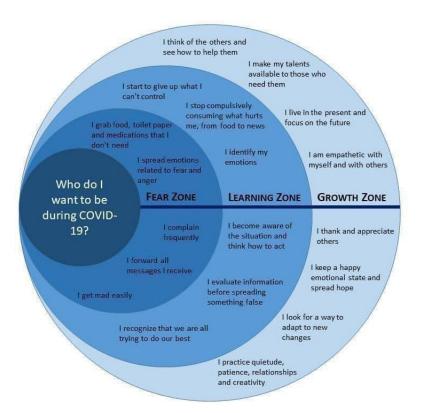
Thanks to all who responded to our survey about how you're feeling about new dates for Round Up and getting the education and training you need to make Fall 2020 a strong selling season. We learned a lot from your answers. We knew it was early to be asking as even two weeks ago felt different than the mood today. That's why we will send out another survey in the first week of May before making firm plans for delivering the business and industry program you originally asked for. We're ready if you are.

We are posting all the helpful notices and links we can find on the website <a href="www.hpbapacific.org">www.hpbapacific.org</a> and on our <a href="Facebook page">Facebook page</a>. We welcome your call or email with any question or concern you have – or maybe just to commiserate. There are many free and low-cost webinars being offered now by those in and out of the industry. There's no such thing as too much knowledge. And, the two industry magazines, <a href="Hearth & Home">Hearth & Home</a> and <a href="Patio & Hearth Products Report">Patio & Hearth Products Report</a>, do a good job of reporting on focused news.

Stay healthy because we have a big summer of rebound and a fall of pent up demands for your products and services.

Here's hoping we are all in the outer circle of this great graphic.

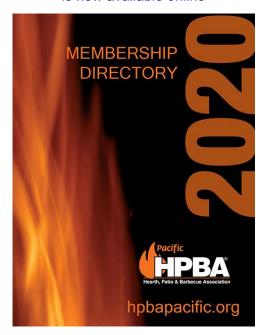
### Pat Rosengren Affiliate Director



Credit: Saleh Valevac

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